

General Exhibition Conditions
of CPO HANSER SERVICE GmbH - Berlin/Dresden
and CPO HANSER SERVICE - Hanser & Co GmbH - Hamburg
hereafter called CPO HANSER SERVICE
Information Sheet AB 191

1. Event

CPO HANSER SERVICE is organizer of the exhibition described in the "Invitation to Exhibition" issued by it. The instructions and dates contained in the invitation form are an integral part of these exhibition conditions.

2. Registration

All applications must be made on the official "stand registration" form issued by CPO HANSER SERVICE. The fact that the registration form has been handed over does not guarantee acceptance of the application. Alterations and provisions stipulated on the part of the exhibitor are not legally binding unless confirmed in writing by CPO HANSER SERVICE.

By submitting the registration form, the exhibitor is bound irrevocably by this registration for a period of three months.

3. Confirmation of Registration and Payment of Stand Rental

Acceptance of the exhibitor's application shall be confirmed in writing by CPO HANSER SERVICE and is valid only for the exhibitor named therein. The contract between CPO HANSER SERVICE and the exhibitor takes effect on receipt of this written confirmation. CPO HANSER SERVICE shall be responsible for selecting exhibitors and exhibits and allocating space after examining the registration forms. Registration may be refused, in which case grounds for the refusal shall be stated. Exhibitors have no legal entitlement to be selected.

CPO HANSER SERVICE is entitled to revoke confirmation of an exhibitor's registration if it has been issued on the basis of incorrect information or if the exhibitor no longer fulfils the qualifications.

Together with the letter confirming acceptance of his application, the exhibitor shall receive an invoice for the stand rental, payable net to CPO HANSER SERVICE within 30 days of the invoice date.

If payment is not made by the due date, CPO HANSER SERVICE is entitled to terminate the contract, withdraw confirmation of acceptance, make other arrangements for the stand or seek compensation for nonfulfilment of contract.

4. Allocation of and Alterations to Stand Locations

Details of final space allocations shall be communicated in writing to the exhibitor after he has received confirmation that his application has been accepted. CPO HANSER SERVICE is responsible for allocating space on the basis of the subject and layout of the exhibition and the facilities available. Stand locations will not be

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allocated solely on the basis of the order in which applications are received. CPO HANSER SERVICE is entitled wherever necessary to make alterations to the size, shape and location of the allotted stand location. CPO HANSER SERVICE shall notify the exhibitor immediately of the need to make such alterations and to allocate him wherever possible an equivalent stand. In the event of an alteration to the stand rental, the exhibitor shall be reimbursed or invoiced for the additional amount, as the case may be. If the change is deemed unacceptable, the exhibitor is entitled to raise objections within three days of receiving notice of the intended alteration. Neither party is entitled to claim damages in this respect. In addition the exhibitor must accept that the location of the other stands at the beginning of the exhibition may be different from the original allocation of stand sites. The exhibitor may not exchange the stand site allocated to him with other exhibitors or transfer it in full or part to a third party without the consent of CPO HANSER SERVICE.

5. Withdrawal of Application

The exhibitor is entitled to withdraw his application up to the time his registration is confirmed. A handling fee of EUR 250 plus statutory value-added tax is payable in this event. Once registration is confirmed, the exhibitor may no longer withdraw his application or reduce the size of the stand requested. The full stand rental plus any ancillary expenses actually incurred are payable in full. If the exhibitor does not take part in the exhibition and arranges for another exhibitor to take over the stand area in his stead, he shall be liable to pay a termination fee of 20% of the stand rental.

6. Postponement or Cancellation of the Exhibition

If there are compelling reasons beyond its control, CPO HANSER SERVICE has the right to postpone, shorten, extend, close temporarily or fully or cancel the exhibition. In the event of a postponement of or alteration to the duration of the exhibition, the exhibitor's registration remains binding for six months.

The organizer shall also be entitled to cancel or shorten a planned exhibition in the event of insufficient interest on the part of those invited to exhibit.

7. Stand Assembly and Design

In taking over the stand area, the exhibitor implies acceptance of existing circumstances. The stand must be constructed in such a way as to comply with building, fire and other public safety ordinances as well as the in-house rules and regulations and exhibition conditions of the lessor of the exhibition venue (congress centre, municipal hall, hotel). The exhibitor is required to comply with any technical instructions issued to him with his letter of confirmation, insofar as these are available to CPO.

Where necessary, permission must be obtained from the local building inspection authority. CPO HANSER SERVICE accepts no responsibility with regard to guaranteeing that information supplied on the relevant public or other regulations is

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complete. It is the responsibility of the exhibitor to investigate the facilities in advance and ascertain their suitability for the intended purpose. The exhibitor is free to decide on the internal design of the stand. It must be designed in such a way as to blend in harmoniously with the overall appearance of the exhibition.

CPO HANSER SERVICE shall be entitled to dispose of stand areas which are not assembled or occupied by the correct time. The exhibitor in default shall be entitled to claim neither damages nor reimbursement of the stand rental. If the exhibitor requires more time to assemble his stand than has been provided for in the invitation, special arrangements may be made with CPO HANSER SERVICE. The stand must be properly equipped and staffed with qualified personnel for the entire duration of the exhibition during the specified opening times.

8. Dismantling of Stands

The dismantling of stands may not commence until after the close of the exhibition on the last day.

Exhibits which are not removed by the end of the dismantling period shall be removed and destroyed at the exhibitor's expense and risk. The costs of transporting and destroying stand construction and packaging material and similar shall likewise be charged to the exhibitor. Repair of damage to the exhibition rooms shall be charged to the exhibitor and may be carried out only on the lessor's instructions and by firms commissioned by the latter.

9. Publicity

Exhibiting companies may advertise only within the boundaries of the stand they have rented. Any advertising materials used must not constitute a nuisance to others. This applies in particular to moving and acoustic forms of advertising.

10. Security

The lessor is responsible for general surveillance measures. Special stand surveillance is not provided. If special surveillance is required, only a security company commissioned by CPO HANSER SERVICE may provide this service.

11. Cleaning

The lessor of the exhibition venue is responsible for ensuring that aisles are cleaned once a day. The exhibiting company is required to keep its stand clean during exhibition opening hours. CPO HANSER SERVICE assumes no responsibility for cleaning.

12. Insurance

CPO HANSER SERVICE accepts responsibility only for its own general liability as organizer of the exhibition. The company carries liability insurance (against injury to persons and property) in order to be covered for claims for which it can be made

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liable pursuant to statutory provisions. This insurance cover does not include the risks of individual exhibitors. Exhibitors are required to take out adequate insurance cover of their own. They must, in particular, arrange liability insurance to cover injury to persons or property occurring in connection with the exhibition.

In the event of the exhibitor failing to arrange adequate liability insurance cover by eight days prior to the exhibition, CPO HANSER SERVICE is entitled, but not obliged, to take out liability insurance at the exhibitor's expense. The costs for this shall be charged to the exhibitor. Exhibitors are recommended to take out additional insurance against loss or damage to exhibits during the exhibition and transport, since CPO HANSER SERVICE accepts no liability in this respect.

13. Catering

In accordance with the rules of the lessor of the exhibition venue, all catering services shall be provided by the catering company employed at the exhibition venue.

14. Infringements of the Exhibition Conditions

If the exhibition conditions are infringed by the exhibiting company or its agents and the infringement cannot be or is not reversed, CPO HANSER SERVICE reserves the right to close the stand or to have it cleared at the expense of the exhibitor. In this event the exhibitor has no right to compensation.

15. Exclusion of Claims

Claims of any kind against CPO HANSER SERVICE must be made by registered letter within eight days after the end of the exhibition at the latest. Claims made at a later date are hereby excluded by virtue of this contract.

The exhibitor shall only be entitled to set off counter-claims if these are undisputed or legally enforceable.

16. Liability

Regardless of the legal argument, the liability of CPO HANSER SERVICE is limited to deliberate intent or gross negligence and does not include any consequential damage or loss. Any claims for damages on the part of CPO HANSER SERVICE in respect of third parties shall be assigned in advance to the exhibitor, to the extent that the exhibitor has a claim in this respect against CPO HANSER SERVICE. The exhibitor shall accept this assignment of claims in advance. CPO HANSER SERVICE undertakes to do all in its power to support the exhibitor in putting forward a legitimate claim for damages.

17. Data Protection

The exhibitor is aware that, within the framework of this contract, CPO HANSER SERVICE stores personal data supplied by the exhibitor in relation to the contract for

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the purposes of automatic processing.

18. Place of Fulfilment and Jurisdiction and Miscellaneous Provisions

The place of fulfilment for the services provided by CPO HANSER SERVICE is the exhibition venue, and for the services of the exhibitor, the place in which CPO HANSER SERVICE has its registered office. It is agreed that the place of jurisdiction shall likewise be that of the registered office of CPO HANSER SERVICE. The law of the Federal Republic of Germany shall prevail.

The German text "Allgemeine Ausstellungsbedingungen" and not this English translation is binding. These exhibition conditions apply only if the exhibitor is a trader (individual or body corporate conducting any form of business) and to persons who have no general place of jurisdiction within the Federal Republic of Germany.

If any particular provisions contained in these exhibition conditions are void, this does not affect the validity of the remaining provisions. Any provisions which are void are to be replaced by corresponding legally valid provisions which in economic terms most closely approximate the meaning and intention of these exhibition conditions. The same applies if these conditions are discovered to be incomplete.

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